

## Jeffrey Gitomers Little Black Book Of Connections 65 Assets For Networking Your Way To Rich Relationships Gitomer

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Jeffrey Gitomer is the author of thirteen best-selling books including The Sales Bible and The Little Red Book of Selling. His best-selling 21.5 Unbreakable Laws of Selling and all of Jeffrey's sales and personal development training programs including a sales skills assessment and 30-hour sales certification program are available by ...

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### Amazon.com: Jeffrey Gitomer's Little Green Book of Getting ...

Jeffrey Gitomer is the author of The New York Times best sellers The Sales Bible, The Little Red Book of Selling, The Little Black Book of Connections, and The Little Gold Book of YES! Attitude. All of his books have been number one best sellers on Amazon.com, including Customer Satisfaction is Worthless, Customer Loyalty is Priceless, The Patterson Principles of Selling, The Little Red Bo AUTHOR.

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46 quotes from Jeffrey Gitomer: 'Resilience is not what happens to you. It's how you react to, respond to, and recover from what happens to you.', 'You don't earn loyalty in a day. You earn loyalty day-by-day.', and 'Becoming well known (at least among your prospects & connections) is the most valuable element in the connection process.'

### Jeffrey Gitomer Quotes (Author of Little Red Book of Selling)

Jeffrey Gitomer's Little Black Book of Connections People in all kinds of jobs, in big and small companies career builders, sales people, and aspiring executives will love this edgy, practical, and fun book. In the spirit, style, and format of the bestselling Little Red Book of Selling. ...

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